



# Why Open-E Software on Intel Machines?

As an Intel Premier Elite Partner, Open-E is committed to develop and test data storage systems that meet interoperability standards and support their users with fully compatible and integrated solutions.

## Here are 7 reasons why you should consider Intel servers powered by Open-E software:

- » Robust, award-winning storage application combined with Intel's high-quality hardware
- » Excellent compatibility with Intel storage systems
- » Easy deployment and simplified management on Intel storage servers
- » Ultimate stability of the Intel storage system with Open-E Software
- » Exceptional flexibility and scalability provided by an Open-E & Intel storage server
- » Powerful performance of Intel servers with the Open-E Active-Active iSCSI Failover
- » Superior cost-effectiveness of Open-E software combined with Intel hardware

By using highly-integrated Intel storage systems powered by Open-E you can benefit from validated solutions for all your business needs.

## The combination of Intel and Open-E software is a perfect answer to both reseller and end-user expectations:

### Benefits for Resellers selling Intel Storage powered by Open-E

- » Profit from affordable pricing and a high margin, selling Intel & Open-E Storage Solutions
- » Being Intel Premier Provider, become an Open-E Partner and build a relationship focused on meeting customer needs
- » Achieve more with Intel-optimized marketing support (brochures, newsletters, technical documentation, etc.)
- » Sell Intel's Open-E Certified Storage Servers (OECSS) that run perfectly with Open-E software
- » Attract your customers with technical support by Open-E (every license includes 1 year of free Basic Support)
- » Benefit from Open-E pre-sales support helping you to become a storage expert

### Benefits for End-Users buying Intel Storage powered by Open-E

- » Intel Storage Systems powered by Open-E ready for a variety of setups (HA Storage Cluster, NAS and SAN Solutions) and purposes (Backup, Video Surveillance, Database Applications, Virtualization and Cloud Environments)
- » Money-saving combination of Open-E's all-in-one software and Intel's enterprise class components
- » User-friendly and intuitive administration of Intel Storage powered by Open-E
- » 24/7 superior Technical Support offering fast reaction times
- » Business Continuity and High-Availability ensured
- » Overall performance boost and utilization of 100% of your hardware resources with Active-Active iSCSI Failover (sounds impossible but is true!)
- » Great scalability - when storage needs increase user may easily expand storage capacity without disruption
- » Virtualization made easy with VMware Ready certification and compatibility with Citrix and Hyper-V

Take the next step now -  
**join Open-E's Partner Program** and sell  
Intel Storage Systems powered by Open-E!

<http://www.open-e.com/partners/partner-program/>